Bolsa Institucional de Valores BIVA

FECHA DE PUBLICACIÓN: 20/10/2026

DATOS GENERALES

CLAVE COTIZACIÓN	KIMBER
RAZÓN SOCIAL	KIMBERLY - CLARK DE MEXICO, S.A.B. DE C.V.
TIPO DE EVENTO RELEVANTE	Otros eventos relevantes

DETALLE DEL EVENTO

LUGAR	MEXICO CITY
ASUNTO	THIRD QUARTER 2026 RESULTS
MERCADO EXTERIOR	

EVENTO RELEVANTE

October 20, 2026

THIRD QUARTER 2026 RESULTS

- **Consumer Products sales grew for the fifth consecutive quarter**.
- **Sales of Ps. 13.4 billion**.
- **EBITDA of Ps. 3.4 billion** with a margin of **25.5%**. Fourteenth consecutive quarter within or above our long-term range.
- **Ps. 450 million in quarterly cost savings.**
- **Net income of Ps. 1.7 billion** in 3Q26; **EPS** of **Ps. 0.56** for the quarter.
- First nine months: **sales up 2%; EBITDA 7% higher; EPS plus 8%.**
- **Disciplined capital allocation**: **Ps. 1.5 billion** in **Capex**, **Ps. 6.4 billion** in **dividends** and **31 million shares repurchased**, equal to **1.0% of outstanding shares** during the last twelve months.
- **Solid balance sheet** with **Ps. 20.2 billion in cash**, **Net Debt/EBITDA at 0.8x**, and all debt denominated in Mexican pesos.

QUARTERLY FINANCIAL RESULTS

Prepared in accordance with International Financial Reporting Standards (IFRS)
Million pesos

	3Q'26	3Q'25	CHANGE
NET SALES	**$13,362**	**$13,410**	**0%**
GROSS PROFIT	**5,384**	**5,192**	**4%**
OPERATING PROFIT	**2,920**	**2,853**	**2%**
NET INCOME	**1,676**	**1,681**	**0%**
EARNINGS PER SHARE (Pesos)	**0.56**	**0.56**	**0%**
EBITDA	**3,410**	**3,355**	**2%**

Consumer Products growth and margin expansion despite soft market conditions and cost pressures

Third quarter net sales in line with last year, amid a slower consumption environment. **Consumer Products grew 2%**, reflecting the continued health of our brands and solid market shares. **Away from Home declined 5%** (with 2% sequential growth) and **Export sales decreased 15%** (driven by lower hard roll sales).

Gross profit increased 4% with a **40.3% margin**, **up 160 bps vs 3Q25**. Against last year, fibers were favorable, while resins and SAM were higher, reflecting the geopolitical conditions and higher oil prices. FX level was 8% lower than last year. **Our cost-reduction program delivered approximately Ps. 450 million** in savings during the quarter, demonstrating the structural benefits of our productivity initiatives and reflecting ongoing actions across procurement, product design, manufacturing and logistics.

Operating profit increased 2% with a **margin of 21.9%**, **up 60 bps vs 3Q25** and **EBITDA grew 2%** to **Ps. 3.4 billion**, resulting in a **25.5% EBITDA margin**, within our long-term range, and **up 50 bps vs 3Q25**.

Financing costs were Ps. 456 million, higher than the **Ps. 404 million** recorded in **3Q25**. Net interest expense was higher due to additional debt issued. **Foreign exchange resulted in a Ps. 4 million** gain, compared to a **Ps. 3 million** loss last year.

Net income and **earnings per share were in line with the prior year** at PS. **1.7 billion** and **PS. 0.56**, respectively.

In U.S. GAAP and dollars, **net sales increased 8%**, **operating profit 11%**, and **net income 8%**.

Disciplined capital returns supported by a strong balance sheet and balanced capital allocation

During the last twelve months, we invested **Ps. 1.5 billion** in **Capex** and paid **Ps. 6.4 billion** in **dividends**. We also repurchased **31 million shares** for **Ps. 1.2 billion**, equivalent to **1.0%** of **outstanding shares**.

As of September 30, the company maintains a very strong financial position: **Ps. 20.2 billion** in **cash**, **total net debt** of **Ps. 12.5 billion**, and a **Net Debt/EBITDA ratio** of **0.8x**. All our debt remains denominated in Mexican pesos.

Share Buyback Program Year to Date

	2026	2025
SHARES REPURCHASED	**21,279,849**	**32,867,976**

YTD FINANCIAL RESULTS

Prepared in accordance with International Financial Reporting Standards (IFRS)
Million pesos

	9M'26	9M'25	CHANGE
NET SALES	$42,141	$41,314	2%
GROSS PROFIT	17,272	15,850	9%
OPERATING PROFIT	9,668	8,876	9%
NET INCOME	5,736	5,386	7%
EARNINGS PER SHARE (Pesos)	1.92	1.78	8%
EBITDA	11,144	10,395	7%

FINANCIAL POSITION

Million Pesos

	As of September	
	2026	2025
Assets		
Cash and cash equivalents	$ 20,230	$ 10,749
Trade and other receivables	8,858	8,416
Inventories	4,172	4,239
Property, plant and equipment	19,093	19,120
Right of use assets	918	971
Deferred taxes	807	756
Intangible assets and others	2,374	2,384
Total	$ 56,452	$ 46,635
Liabilities and equity		
Current portion of long term debt	$ 2,250	$ 1,500
Current lease liabilities	257	304
Current derivative financial instruments	-	7
Trade payables	9,088	8,786
Employee benefits	1,697	1,451
Dividends payable	3,352	3,153
Provisions	2,948	2,770
Current income tax payable	662	521

Long term debt	**26,723**	**19,100**
Non-current lease liabilities	**733**	**742**
Non-current derivative financial instruments	**2,787**	**2,533**
Other liabilities	**510**	**456**
Equity	**5,445**	**5,312**
Total	**$ 56,452**	**$ 46,635**

CASH FLOW

Million pesos

	Nine months ended September	
	2026	**2025**
Profit before tax	**$8,355**	**$7,825**
Depreciation and amortization	**1,476**	**1,519**
Other	**1,313**	**1,051**
Cash used in operations	**(1,958)**	**(3,419)**
Net cash flow from operating activities	**9,186**	**6,976**
Capital expenditures	**(1,125)**	**(1,432)**
Repurchase of shares	**(826)**	**(1,114)**
Debt issued	**10,000**	-
Payment of debt	**(1,500)**	**(3,730)**
Payments of lease liabilities	**(269)**	**(295)**
Dividends	**(3,299)**	**(3,103)**
Net interest and other	**(1,625)**	**(1,535)**
Net increase (decrease) in cash	**10,542**	**(4,233)**
Effect of exchange rate changes on cash	**28**	**(600)**
Cash and equivalents at the beginning of period	**9,660**	**15,582**
Cash and equivalents at the end of period	**20,230**	**10,749**

Conference Call Information

The **3Q26 earnings conference call** will be held on **Wednesday, October 21, 2026**, at **9:30 a.m. Eastern Time** (8:30 a.m. Central Time / 7:30 a.m. Mexico City Time).

To participate, please dial:

- **US**: (833) 309-3473
- **International**: +1 (785) 838-9251
- **Conference ID**: 25375

A replay will be available through **October 28, 2026** at:

- **US**: (800) 839-5635
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About Kimberly-Clark de México

Kimberly-Clark de México is a leading Mexican manufacturer and marketer of personal, family, and institutional care products. Our portfolio includes well-known brands such as **Huggies, Kleen-Bebé, Kleenex, Cottonelle, Pétalo, Depend, Kotex, Evenflo and Escudo.** We hold leading positions across most of our categories and remain focused on delivering quality, innovation, and long-term value for consumers and shareholders.

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Documento adjunto

Kimberly-Clark de México, S.A.B. de C.V.

October 20, 2026

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